

Methodologies

How well we are serving our OEMs and specialty product provider partners is a constant gauge for Anderson Fittings. We believe we are unique among a wide range of domestic and off-shore component providers. Here's how we're different:

- Willing and financially able to make strategic capital investments to evolve our manufacturing capabilities to serve new or emerging markets.
- Employ and grow an A-Team of Engineering and application Sales experts whose ability to innovate is woven into their product development approach.
- Purchase, build and maintain a technical capacity for high-volume, high-quality parts production to consistently deploy flexible, repeatable manufacturing strategies.
- Actively support creative problem-solving for inventory reduction, materials cost savings, and minimal lead times.

Whether you have an existing design or are seeking collaboration on a concept, our methodologies promise an efficient product development process, best-in-class manufacturing, and an end result of high-performing alloy parts.

Engineering & Design

If you have a design challenge, we're ready. We have the expertise and capacity to take on your project challenge, whether the design is prototype-ready or still in the concept phase. For projects in the early phase, our engineers work closely with you to convert those ideas into final drawings. For projects further developed, we ensure part designs are optimized for full-scale production.

We accommodate drawings in a variety of formats, including 3D models, hard copy schematics, or drawings rendered in Pro/E, SolidWorks and AutoCAD.



*Is innovation in your DNA?
Ours too.*

We infuse creative thinking into our product development process. It starts with our working environment – we are segmented, focused, agile and entrepreneurial.

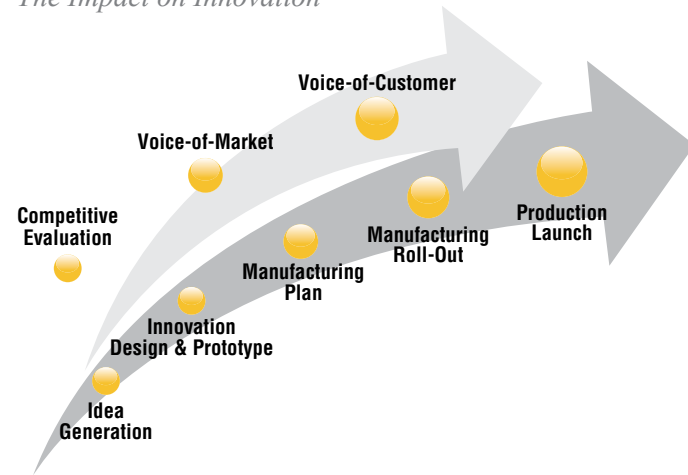
Always A Part of Something Bigger.SM

Product Development & Innovation

We understand the most important aspect of developing a new part is *collaborating with the right team* to quickly and efficiently begin production. Our cross-functional team of sales and engineering experts gets you on the right track – fast. We have the flexibility to customize the development path in order to achieve speed to market objectives. We do this through:

- Parallel Processing
- Strong Market Focus with Voice-of-Customer (VoC) Built In
- Products with a Competitive Advantage – Bold Innovations

Parallel Processing Product Development & The Impact on Innovation



Strategic Partnering: Something Bigger

It is a common philosophy “to be strong for others, you must first be strong yourself.” This is our premise for being a reliable, strategic partner for OEMs and specialty product providers. To achieve this objective, our management goals have focused on two directives:

1. Use our unique resources to structure and fortify ourselves as a stable and consistent provider.
2. Mitigate risk and uncertainty for our partners when bringing new products to market.

Mitigating Your Risk = Finding the Right Partner

The management of new products is really the management of risk. So who you partner with becomes vitally important to the return on your investment in your new product. Uncertainty and amounts at stake must be kept in balance. **This is what we do.**

As your product development partner, we are tasked with managing the inherent risks by reducing the uncertainties to help realize your investment at the time of launch.

Now that you've found us, how can we help?

